

Clinical Practice Performance – Needs Assessment™

Directions: For each Success Dimension, score its importance to you (1 = Low, 5 = High)

Low		High	Clinical Practice Performance		
1	2	3	4	5	Patient Experience & Satisfaction: providing your patients with on-time service, education, follow-up, caring communication; regularly assessing and improving
1	2	3	4	5	Referral Community Experience & Satisfaction: cultivating professional and collegial working relationships with referring physicians, consultants, hospitals
1	2	3	4	5	Office Staff Development: providing office administrative and clinical staff opportunities for skills development and professional input into the practice development
1	2	3	4	5	Information Technology: utilizing technology for scheduling, billing, submittal, medical record, clinic notes, email communication, Internet research and updates
1	2	3	4	5	Disease Management & Safe Care: adhering to evidence-based guidelines and recommendations for appropriate and cost-effective clinical management
1	2	3	4	5	Clinic Operations & Time-Value Management: assessing and optimizing patient flow, appointments, clinical staffing for best match of physician and patient time
1	2	3	4	5	Overhead & Contract Management: regularly evaluating expenses and projected revenues against practice costs; negotiating value-based contracts
1	2	3	4	5	Professional Development & Renewal: developing routines and a schedule for skills development, education, personal reflection, physical fitness, family time, vacation